



ENCASA PRICE LIST (PHASE ONE)

READY FOR OCCUPATION

CASH OPTION

March 2018.

APARTMENT	TYPE	AREA	PRICE (KES)	TOTAL UNITS
BEDSITTER	ENCASA 1	16m ²	1,155,000	85
STUDIO	ENCASA 2	20m ²	1,760,000	120
1 BEDROOM	ENCASA 3	30m ²	2,530,000	175
2 BEDROOM	ENCASA 4	40m ²	3,190,000	105
2 BEDROOM ENSUITE	ENCASA 5	45m ²	3,630,000	140
TOTAL				625

CASH INSTALMENT PAYMENT PLAN

INSTALMENT	FIRST (DEPOSIT)	SECOND	THIRD (FINAL)
PERCENTAGE	30%	40%	30%

MORTGAGE OPTION

APARTMENT	TYPE	AREA	MORTGAGE PRICE (KES)	10% TO SURAYA SALES LTD (KES)	UNDERTAKING BY FINANCIER (KES)
BEDSITTER	ENCASA 1	16m ²	1,155,000	115,500	1,039,500
STUDIO	ENCASA 2	20m ²	1,760,000	176,000	1,584,000
1 BEDROOM	ENCASA 3	30m ²	2,530,000	253,000	2,277,000
2 BEDROOM	ENCASA 4	40m ²	3,190,000	319,000	2,871,000
2 BEDROOM ENSUITE	ENCASA 5	45m ²	3,630,000	363,000	3,267,000

Deposit 10% of the mortgage price to Suraya Sales Limited.

The (approved) 90% mortgage is undertaken by your preferred financier within **twenty-one (21) days**.

ENCASA PRICE LIST (PHASE TWO)

OFF PLAN

CASH OPTION

APARTMENT	TYPE	AREA	PRICE (KES)	TOTAL UNITS	AVAILABLE UNITS
2 BEDROOM	ENCASA 4	40m ²	3,190,000	70	70
2 BEDROOM ENSUITE	ENCASA 5	45m ²	3,520,000	70	70
3 BEDROOM ENSUITE	ENCASA 6	68m ²	4,950,000	130	124
TOTAL				270	264

CASH INSTALMENT PAYMENT PLAN

INSTALMENT	FIRST (DEPOSIT)	SECOND	THIRD	FOURTH	FIFTH (FINAL)
PERCENTAGE	30%	20%	20%	10%	20%

MORTGAGE OPTION

APARTMENT	TYPE	AREA	MORTGAGE PRICE (KES)	10% TO SURAYA SALES LTD (KES)	UNDERTAKING BY FINANCIER (KES)
2 BEDROOM	ENCASA 4	40m ²	3,795,000	379,500	3,415,500
2 BEDROOM ENSUITE	ENCASA 5	45m ²	4,268,000	426,800	3,841,200
3 BEDROOM ENSUITE	ENCASA 6	68m ²	5,830,000	583,000	5,247,000

Deposit 10% of the mortgage price to Suraya Sales Limited.

The (approved) 90% mortgage is undertaken by your preferred financier.