



## THE TERRACE PRICE LIST

### CASH OPTION

January 2018.

APARTMENT	TYPE	AREA	PRICE (KES)	TOTAL No. OF UNITS	AVAILABLE UNITS
2 BEDROOM	T2	78m <sup>2</sup>	11,979,000	8	2
	T2A	80m <sup>2</sup>	12,584,000	16	7
2 BEDROOM (LARGE)	T3	93m <sup>2</sup>	12,947,000	16	6
3 BEDROOM (SMALL)	T4	97m <sup>2</sup>	14,520,000	32	23
3 BEDROOM (MEDIUM) WITH DSQ	T5	106m <sup>2</sup>	16,093,000	16	5
	T5A	111m <sup>2</sup>	16,698,000	16	10
3 BEDROOM (LARGE) WITH DSQ	T6	125m <sup>2</sup>	18,392,000	14	8
	T6A	127m <sup>2</sup>	19,118,000	8	4
4 BEDROOM WITH DSQ	T7	160m <sup>2</sup>	23,595,000	7	2
	T7A	185m <sup>2</sup>	26,620,000	14	11
<b>TOTAL</b>				<b>147</b>	<b>78</b>

### CASH INSTALMENT PAYMENT PLAN

INSTALMENT PERCENTAGE	FIRST (DEPOSIT)	SECOND	THIRD	FOURTH	FIFTH (FINAL)
	30%	20%	20%	10%	20%
INSTALMENT DATE	Signing of Offer Letter	28 FEB 2018.	28 FEB 2018.	31 JULY 2018.	DECEMBER

### MORTGAGE OPTION

APARTMENT	TYPE	AREA	MORTGAGE PRICE (KES)	20% TO SURAYA SALES LTD (KES)	UNDERTAKING BY FINANCIER (KES)
2 BEDROOM	T2	78m <sup>2</sup>	14,459,500	2,891,900	11,567,600
	T2A	80m <sup>2</sup>	15,125,000	3,025,000	12,100,000
2 BEDROOM (LARGE)	T3	93m <sup>2</sup>	15,488,000	3,097,600	12,390,400
3 BEDROOM	T4	97m <sup>2</sup>	17,424,000	3,484,800	13,939,200
3 BEDROOM (MEDIUM) WITH DSQ	T5	106m <sup>2</sup>	19,299,500	3,859,900	15,439,600
	T5A	111m <sup>2</sup>	20,207,000	4,041,400	16,165,600
3 BEDROOM (LARGE) WITH DSQ	T6	125m <sup>2</sup>	22,264,000	4,452,800	17,811,200
	T6A	127m <sup>2</sup>	23,232,000	4,646,400	18,585,600
4 BEDROOM WITH DSQ	T7	160m <sup>2</sup>	28,677,000	5,735,400	22,941,600
	T7A	185m <sup>2</sup>	32,670,000	6,534,000	26,136,000

Deposit 20% of the mortgage price to Suraya Sales Limited.

The (approved) 80% mortgage is undertaken by your preferred financier.

Estimated completion date:

DECEMBER 2018.